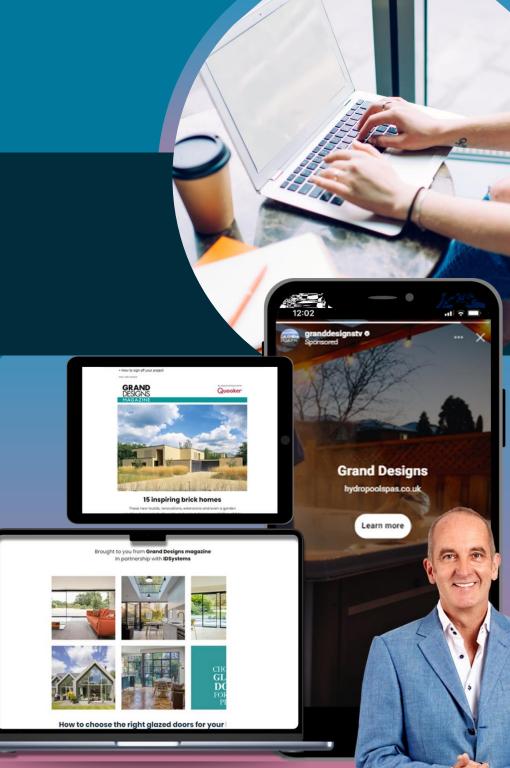


# MEDIA PACK 2024



## **SUMMARY**

- Brand overview
- Digital data
- Online feature
- Targeted solus emails
- Social media
- Lead gen
- Display advertising
- Competitions
- Premium partner



### **BRAND OVERVIEW**

The Grand Designs portfolio, run by Media 10 includes a biannual live event and the monthly publication, based on the hit television show hosted by Kevin McCloud and broadcast on Channel 4 and All 4. The show includes a series of inspirational, self-build and renovation projects that span a wide range of styles, periods, locations and budgets

Grand Designs' digital presence offers fully responsive, multi-platform inspiration and includes architecture, design, construction and interiors ideas, as well as advice to empower the audience to create their own Grand Design. The website provides the user with a stream of exclusive articles, expert advice and homerelated news keeping viewers engaged and up-to-date with the latest developments.



### **HOW IS THE DATA COLLATED?**

Newsletter subscribers are regularly asked to update their product interests to keep the audience engaged

**SOCIAL** 

**SOCIAL** 

**f** 578,000

216,636

**TOTAL 794,636** 

NEWSLETTER
115,000 subscribers

### **WEBSITE**

**WEBSITE** 

81,00 unique users every month

granddesignsmagazine.com

#### **COMPETITIONS**

Data surrounding product interests is gathered when people take part in regular online competitions

### LIVE

#### **DEMOGRAPHICS**



72% social grade AB



88% have a mortgage or own a house outright



£76K average household income



average age of 45

#### **QR CODES**

Data surrounding product interests is gathered when people scan product QR codes around the show

#### **PRE-SHOW REGISTRATION**

When signing up to visit the live event attendees are required to provide their personal details and interests

# ONLINE FEATURE

Bespoke advertorial features, that is hosted on the granddesignsmagazine.com

- Content tailored to your product or service
- Editorial-style format to inspire and inform
- Stays on website for 12-months
- Bespoke creative solutions
- Includes 5 Images/ 2 videos

### PLUS, BOOST TRAFFIC TO YOUR CONTENT

Enhance the number of impressions reaching your native article with x2 newsletter inclusions

- The Grand Designs subscribers database includes a total subscriber base of 115,000
- Average open rate of 36%
- Links directly to your article



**EXAMPLE OF AN ONLINE FEATURE EXAMPLE OF A NEWSLETTER INCLUSION** 

### **TARGETED SOLUS EMAILS**

Engaging information on your product or service delivered to the inbox of Grand Designs subscribers, with data lists split into interest categories.

Choose from one of the below data pots:



Self-build and renovation
35,643 contacts



bathrooms 41,457 contacts

Kitchens and



Home interiors
44,398 contacts



Outdoor Living 28,719 contacts

**EXAMPLE OF A SOLUS EMAIL** 

### **TARGETED NEWSLETTERS**

Take an even more targeted approach from one of the sections listed below

Interest	Database			
Appliances	4,174			
Architects	5,659			
Bathrooms	27,100			
Living sustainably	9,938			
Furniture	39,076			
Smart home technology	7,427			

Interest	Database		
Insurance	1,202		
Kitchens	27,928		
Lighting/ Lighting control	30,452		
Soft furnishings	6,015		
Walls/flooring	21,923		
Windows/doors	12,110		

**EXAMPLE OF A SOLUS EMAIL** 

### PROMOTED SOCIAL MEDIA CONTENT

With a combined reach of 794,636 individuals, the Grand Designs social media ecosystem puts your brand front and centre with impressions guaranteed.



Access the Grand Designs engaged audience across Facebook and Instagram



Guaranteed minimum number of impressions/clicks



Click-through goes to your own website



Report of social performance provided

#### Awareness campaign

25,00 impressions

50,000 impressions

75,000 impressions

#### Traffic campaign

1,000 link clicks

2,000 link clicks

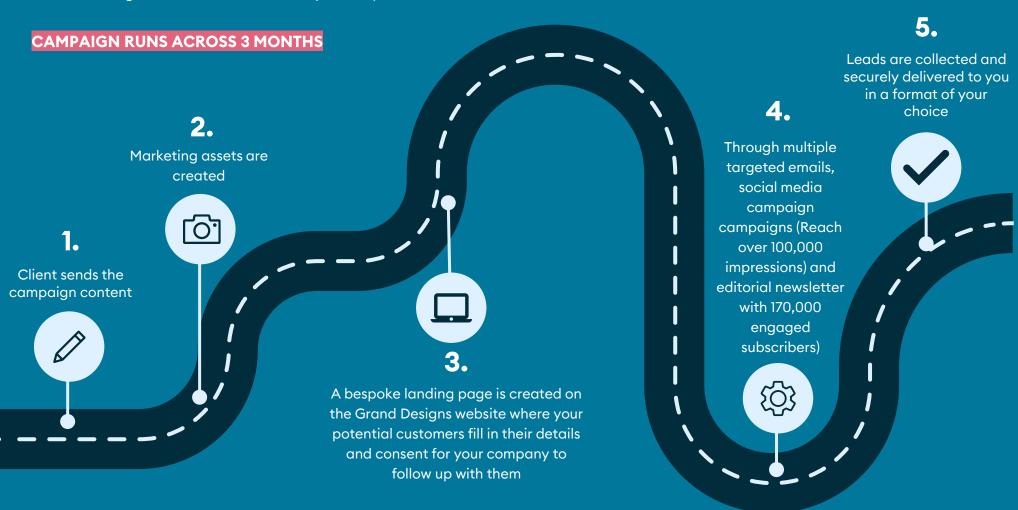
3,000 link clicks

**EXAMPLE SOCIAL CAMPAIGNS** 

### **LEAD GEN**

Using the Grand Designs database, your brand will be promoted by the in-house team to generate leads for you to convert into sales. The database of affluent engaged customers trust the Grand Designs brand and therefore vouch for all companies that are worked with.

Grand Designs use your content to create promotions and a unique landing page. This is then promoted to the Grand Designs audience to generate leads based on your requirements.



### **DISPLAY ADVERTISING**

Reach a high-income, highly motivated audience of self-builders, renovators and home improvers. 81,000 average unique visitors each month.

#### Home page takeover



#### **MPU**



#### Leaderboard





ENTRY LEVEL BASED ON A ONE-MONTH TENANCY MINIMUM

### COMPETITIONS

Host a competition on the granddesignsmagazine.com for **one month** with a minimum prize value of £1,000

### What's included?

- 1x Competition page including an overview of competition (entry terms etc) and contact form for leads to provide details- hosted on the Grand Designs Magazine website
- 2x Newsletter inclusions (sent out to full database of 116,000 contacts)- Linking to competition page
- All details of contacts that have opted in

**Example of a competition** 



### **Grand Designs Magazine Approved Premium Partner**

MENU OF OPPORTUNITIES	TIER 1	TIER 2	TIER 3	TIER 4
Lead generation – Data capture form hosted on the Grand Designs website, with drivers from:  3 x solus newsletters, 2 promoted social media campaigns, one newsletter inclusion	•			
Newsletter inclusion- Section within the Grand Designs Magazine weekly newsletter.	X2	X2		
Website Advertising - Leaderboard advert on the Grand Designs Magazine website.	X1	X1		
TV & Radio - The Grand Designs Approved Partner branding can be included as an endorsement applicable to your business incorporating TV & Radio advertising campaigns.	•	•	•	
Promoted targeted solus emails - The solus emails are sent to subscribers who have requested information on a particular product/service and will incorporate the Grand Designs Approved Partner endorsement.	X2	X2	X1	
Paid media - The Grand Designs Approved Partner endorsement can be included within your business message on PPC marketing, branded content and display ads.	•	•	•	•
Website logo - The Grand Designs Approved Partner endorsement can be incorporated across the website pages of your business.	•	•	•	•
Social video marketing - The Grand Designs Approved Partner endorsement can be incorporated when promoting your company on YouTube, Facebook, Instagram, Vimeo and X.	•	•	•	•
Fleet vehicles & company clothing branding - The Grand Designs Approved Partner endorsement can be incorporated on fleet vehicles and clothing along with the opportunity to include the branding at shows & exhibitions.	•	•	•	•
Marketing collateral - The Grand Designs Approved Partner endorsement can be incorporated on the printed marketing material including, leaflets, brochures & magazines, relating to your business.	•	•	•	•
Premium Partner company advertorial on the Grand Designs magazine website. 12 month tenancy - The advertorial will remain on the website for 12 months incorporating the Grand Designs Approved Partner logo. 25k social media impressions, included one week after the advertorial live date, to drive traffic to the advertorial.	X1	X1	X1	X1
Promoted company social media posts - 25k impressions relevant to each post sent directly to Grand Designs followers who match a target audience across Facebook, and Instagram. Each social post will incorporate the Grand Designs Approved Partner endorsement.	X7	Х7	Х7	X4



